



31st January 2017, New Delhi CONFERENCE | AWARDS | EXPO Venue | THE ROYAL PLAZA

In order to showcase the role of Public Sector Undertakings (PSUs) in the country's economic growth, Elets Technomedia Pvt Ltd organised 3rd PSU Summit at Delhi on 30th January, 2017.

Hon'ble Vishnu Deo Sai, Minister of State, Ministry of Steel, Government of India was the Chief Guest at the summit who also launched the PSU special issue of egov magazine. The day long summit saw congregation of PSU and industry leaders and discussions on PSUs role, growth and future in the country's growth story.

We present here the views and opinions of the key speakers at the summit.







PSUs DRIVING COUNTRY'S ECONOMIC GROWTH



Delegates attending discussion sessions during the summit



ROLE OF PSUs IN THE ERA OF MAKE IN INDIA, **SWACHH BHARAT AND SKILL INDIA**

DISCUSSION



Director General Standing Conference of Public Enterprises (SCOPE)

Public sector enterprises are contributing a lot to the Indian economy. There are 298 centre Public Sector Undertakings in India. Out of that, 235 are in a good shape. These enterprises have an investment of 10.91 lakhs crore altogether. The turnover of these PSUs is around 20 lakhs crore which is almost equivalent to 16.5 of our GDP.



ANIL SRIVASTAVA Joint Secretary Ministry of Civil Aviation, Government of India

Ministry of Civil Aviation is associated with three Public Sector Undertakings (PSUs) namely Air India, Pawan Hans and Airport Authority of India. We have invested ₹23,000 crore in Air India to help in its turnaround plan. The decision has been made for the strategic disinvestment of Pawan Hans helicopters. The company has turnaround its losses in just three -four years. Airport Authority of India is a highly profit making body.



Centre Public Sector Undertakings (CPSUs) have proved that there is no dearth of talent in them. We continue to deliver goods on time. Today Indian Micro, Small and Medium Enterprises (MSMEs) are second to none. We have got around 60 million enterprises. They produce around 20,000 products. We want CPSUs knowledge partners to look at micro and small entrepreneurs with a difference because they are the ones who contribute to businesses, job creations and creating a better future for all of us.



psu.eletsonline.com

Most of the Public Sector Undertakings are performing after changing their roles over the course of time. The role of PSUs in the 90s was different from what it is today. PSUs dealing with the consumer goods are out of business. But the PSUs who were helping in the growth of the ecosystem have continued their business and are doing good. It is only we who think of lesser profit. No private company can think of less profit. It gives us strength and with that strength we are able to perform better.





SELVA KUMARI J

Managing Director Kanpur Electricity Supply Company Limited

We are in touch with the public through social media. Our twitter handle updates the faults in the electric line. Customers get live updates of the supply position in real time. We also have an internal officer group who is active 24X7. We update all the details on facebook as well. We take consumer feedback also after the monitoring is completed. We have our dashboard where vou can see response time for grievance redressal.



RAJIV ARORA **Senior Director** Enterprise Business Strategy & Digital Transformation, Microsoft

We got one billion mobile users last year in India. Through technology, companies can easily engage customers, provide services, transform these services to a pinpoint in a reduced time and empower the employees for what they are doing. All these four models can really help our public sector if they adopt the cloud technology and deploy that with various small automations. With Microsoft data centre in India, we can leverage all these services in the country.



Managing Director Uttar Pradesh Development Systems Corporation Limited

Our Mega Call Centre is a 500 seater centre where we are taking feedback on set questions to assess our self -governance. We have switched over to governance by public. Through the smartphone, voters can access any information, provide feedback and can participate in any discussion. Uttar Pradesh **Development Systems** Corporation Limited (UPDESCO) is a 40 year old organisation acting as a link between government and people. We are providing opportunities for research and development, and innovations.



DIPTIMAN DAS

Chairman and Managing Director EdCIL Limited

EdCIL has an experience of conducting offline examinations. 1.5 million candidates underwent a test conducted by us. We wish to do four million such examinations this year. The market is vast. Various government bodies are approaching us for conducting fair and transparent examinations. Our whole system is encrypted. We use biometrics and CCTV elements in the examinations. We have options for reshuffling of questions as well making it very difficult to cheat.





PANEL DISCUSSION **AKJAIN Managing Director** Rajasthan Electronics and Instruments Limited

Rajasthan Electronics & Instruments Limited (REIL) collaborates with the best companies across the globe. We locally develop the technology, make it suitable for India and then we launch it. We don't just buy and sell. We introduced the smart card way back in 1999. A smart card was also offered to Bill Clinton, former President of the United States when he visited India.

PSUs FOR PARTNERING GROWTH



RADHIKA JHA Executive Director Power Finance

Corporation Limited

Public Sector Undertakings are the best of the government and the corporates, the best of policy making and professional expertise. We are collaborating with all the state governments on 'Power for All' project. To begin with we have very good synergies. We have data centres, customer care centres situated all across the country. We are targeting 4401 towns to be IT enabled this year.

K S POPLI

Chairman and Managing Director Indian Renewable Energy Development Agency Limited

Renewable energies are required because of three major reasons. First one is climate. The second one is energy security and third is for energy access. For urban areas, we have solar rooftops for houses, commercial establishments etc. Germany has 31 % of renewable energy in their energy mix. Japan has almost 20-25 % and India today is at 8%.



GEORGE KURUVILLA Chairman and Managing Director, **Broadcast Engineering Consultants** India Limited

With our vast experience in the Radio Frequency technology, the DTH and fibre, we help in reaching the last mile in the country. So as it is in smart cities wherein, various mode of transport are reached through a common transmission, and this is where we are marketing ourselves.



DR ASHWINI KUMAR SHARMA

Director General National Institute of Electronics and Information Technology

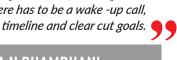
Solution Technology is playing a major role in Public Sector Undertakings and private sector as well. We are playing a major role in bringing awareness amongst people for Digital India. We create awareness as to how people can use portal and technology being provided by the PSUs. We are operating in both formal and non -formal sectors.



M P ESHWAR Chairman and

Managing Director Instrumentation Limited

There has to be a clear -cut policy by the government on the one -third of the loss making public sector. They cannot be languished for years together. There has to be a wake -up call,



SHUBHA N BHAMBHANI Principal General Manager Bharat Sanchar Nigam Limited

Through the ambitious project of BharatNet, 2,50,000 Gram Panchayats are being provided internet through optical fibre cable. BSNL in the first phase has covered 50,000 Gram Panchayats with 1.05 lakhs of fibre cable. BSNL along with the central



M NAGARAJ Chairman and Managing Director **PEC Limited**

I firmly believe that Public Sector Undertakings (PSUs) have huge talent and potential. We as PSU fraternity can play a major role by collaborating more with each other. The Government of India is giving line of credit to projects in countries like Nepal and Sri Lanka which has immense potential even for PSUs.



KAMLAKAR KAUL

Executive Director Telecommunications Consultants India Limited

Competition helps the Public Sector Undertakings (PSUs) in improving their work and giving better service to the customers. In the Digital India initiative, we are consultants to some of the states. We are providing platform for auctioning of solar power as well.





LEVERAGING TECHNOLOGY, ENSURING TRANSPARENCY AND ACCOUNTABILITY IN PSUs

PANEL **DISCUSSION**



M R KRISHNA Chief Vigilance Officer Central Public Works Department

After introducing e-tendering processes in the department, almost 70 % of our complaints related to manipulation and corruption have reduced. The introduction of e-payments in our department has improved the working of CPWD. Through e-project monitoring, all the major projects costing more than five crores are on the web based platform.

MUNAWAR KHURSHEED

Chief Vigilance Officer Mahanadi Coalfields Limited

Theft and pilferage of coal, manipulation in coal production, under and over reporting and errors of payments to transport contractors, entry and exit of unauthorised coal tippers, creation of artificial demand, overloading of the train tracks, payments corruption and irregularity in wage payment to contractual employees have been wiped out to a greater extent by the use of technology. IT has been used for a better transparency, better deliverance of services and for a better working environment.



A K PODDAR Chief Vigilance Officer **Container Corporation** of India

All the bills settled at CONCOR are loaded on the website. Location of the containers can be seen on our portal. All the trains passing through the stations are recorded on the server. There is an icon of 'Locate your container' on CONCUR website where containers can be located using its number.



We have nine production units all across the country and 30 service centres and few overseas offices as well. In order to meet the global competition, we introduced SAP Enterprise Resource system in early 2000. All the production unit officers have been linked on SAP.



CONFERENCE



HSGABA Chief General Manager

Uttar Pradesh State Road **Transport Corporation**

We introduced completely Integrated Transport system in 2013. Under this scheme, we have vehicle tracking system, electronic ticketing machine, control rooms at regional and headquarter level, CCTVs and passenger information system at bus stands.



K NIRANJAN DEVI Chief Information Officer Hindustan Aeronautics Limited

We are now moving towards the digital manufacturing not only to optimise the manufacturing processes but also to maintain quality leadership. All our operations are on Enterprise Resource planning (ERP) system which has given us a great leap in improving our efficiency. We focus on customer satisfaction for which we have customer support dashboards which help us to closely monitor the customer priorities.



We are a multinational company. Recently we have done our in-house online recruitment in the company. Technology is changing very fast but skilled set of people are not updated to match this change. In the times to come, each company has to be lean and at the same time serving the customer according to their needs.





Panel discussion on 'leveraging technology, ensuring transparency and accountability in PSUs





RAMESH NARAIN MISRA

Chairman and Managing Director SJVN Limited

Recently we have awarded a 50 megawatt power project to Sadla in Gujarat. We are also setting a five megawatt project of solar power in the same state. In Nepal we are setting up a hydropower project. In Bhutan, we are setting up a 600 megawatt hydropower project which is in the joint venture with DGPC.

VINIT GOENKA

Member-Governing Council CRIS, Member-IT Taskforce Ministry of Shipping and Ministry of Road Transport and Highways, Government of India

We have more than 165 PSUs with a turnover of more than 10,000 crores pulled together. We have also privatised hundreds of Public Sector Undertakings (PSUs) but still the number of patents India file is far less than other countries. A part of Corporate Social Responsibility (CSR) fund should be allocated to the children of the employees of the PSUs to fund their IT innovation projects which later on PSUs can buy.





IS 3RD PSU SUMMIT 2017

Leaders from various PSUs were felicitated for their work at the conference



The PSU leaders were felicitated with special leadership award from Hon'ble Vishnu Deo Sai , Minister of State, Ministry of Steel, Government of India.





31st January 2017, New Delhi

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ELETS TECHNOMEDIA PVT LTD

WOULD LIKE TO

THANK YOU

FOR PARTICIPATING IN 3rdPSU SUMMIT 2017



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Microsoft

Supporting Partner









